

FIVE

“AND YET”

Distinguishing What You Say from What They Say



IF GOOD ACADEMIC WRITING involves putting yourself into dialogue with others, it is extremely important that readers be able to tell at every point when you are expressing your own view and when you are stating someone else's. This chapter takes up the problem of moving from what *they* say to what *you* say without confusing readers about who is saying what.

DETERMINE WHO IS SAYING WHAT **IN THE TEXTS YOU READ**

Before examining how to signal who is saying what in your own writing, let's look at how to recognize such signals when they appear in the texts you read—an especially important skill when it comes to the challenging works assigned in school. Frequently, when students have trouble understanding difficult texts, it is not just because the texts contain unfamiliar ideas or words, but because the texts rely on subtle clues to let read-

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ers know when a particular view should be attributed to the writer or to someone else. Especially with texts that present a true dialogue of perspectives, readers need to be alert to the often subtle markers that indicate whose voice the writer is speaking in.

Consider how the social critic and educator Gregory Mantsios uses these “voice markers,” as they might be called, to distinguish the different perspectives in his essay on America's class inequalities.

“We are all middle-class,” or so it would seem. Our national consciousness, as shaped in large part by the media and our political leadership, provides us with a picture of ourselves as a nation of prosperity and opportunity with an ever expanding middle-class life-style. As a result, our class differences are muted and our collective character is homogenized.

Yet class divisions are real and arguably the most significant factor in determining both our very being in the world and the nature of the society we live in.

GREGORY MANTSIOS, “Rewards and Opportunities:
The Politics and Economics of Class in the U.S.”

Although Mantsios makes it look easy, he is actually making several sophisticated rhetorical moves here that help him distinguish the common view he opposes from his own position.

In the opening sentence, for instance, the phrase “or so it would seem” shows that Mantsios does not necessarily agree with the view he is describing, since writers normally don't present views they themselves hold as ones that only “seem” to be true. Mantsios also places this opening view in quotation marks to signal that it is not his own. He then further distances

himself from the belief being summarized in the opening paragraph by attributing it to "our national consciousness, as shaped in large part by the media and our political leadership," and then further attributing to this "consciousness" a negative, undesirable "result": one in which "our class differences" get "muted" and "our collective character" gets "homogenized," stripped of its diversity and distinctness. Hence, even before Mantsios has declared his own position in the second paragraph, readers can get a pretty solid sense of where he probably stands.

Furthermore, the second paragraph opens with the word "yet," indicating that Mantsios is now shifting to his own view (as opposed to the common view he has thus far been describing). Even the parallelism he sets up between the first and second paragraphs—between the first paragraph's claim that class differences do not exist and the second paragraph's claim that they do—helps throw into sharp relief the differences between the two voices. Finally, Mantsios's use of a direct, authoritative, declarative tone in the second paragraph also suggests a switch in voice. Although he does not use the words "I say" or "I argue," he clearly identifies the view he holds by presenting it not as one that merely *seems* to be true or that *others tell us* is true, but as a view that *is* true or, as Mantsios puts it, "real."

Paying attention to these voice markers is an important aspect of reading comprehension. Readers who fail to notice these markers often take an author's summaries of what someone else believes to be an expression of what the author himself or herself believes. Thus when we teach Mantsios's essay, some students invariably come away thinking that the statement "we are all middle-class" is Mantsios's own position rather than the perspective he is opposing, failing to see that in writ-

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ing these words Mantsios acts as a kind of ventriloquist, mimicking what others say rather than directly expressing what he himself is thinking.

To see how important such voice markers are, consider what the Mantsios passage looks like if we remove them.

We are all middle-class. . . . We are a nation of prosperity and opportunity with an ever expanding middle-class life-style. . . .

Class divisions are real and arguably the most significant factor in determining both our very being in the world and the nature of the society we live in.

In contrast to the careful delineation between voices in Mantsios's original text, this unmarked version leaves it hard to tell where his voice begins and the voices of others end. With the markers removed, readers cannot tell that "We are all middle-class" represents a view the author opposes, and that "Class divisions are real" represents what the author himself believes. Indeed, without the markers, especially the "Yet," readers might well miss the fact that the second paragraph's claim that "Class divisions are real" contradicts the first paragraph's claim that "We are all middle-class."

TEMPLATES FOR SIGNALING WHO IS SAYING WHAT IN YOUR OWN WRITING

To avoid confusion in your own writing, make sure that at every point your readers can clearly tell who is saying what. To do so, you can use as voice-identifying devices many of the templates presented in previous chapters.

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- ▶ Although X makes the best possible case for universal, government-funded health care, I am not persuaded.
- ▶ My view, however, contrary to what X has argued, is that _____.
- ▶ Adding to X's argument, I would point out that _____.
- ▶ According to both X and Y, _____.
- ▶ Politicians, X argues, should _____.
- ▶ Most athletes will tell you that _____.

BUT I'VE BEEN TOLD NOT TO USE "I"

Notice that the first three templates above use the first-person "I" or "we," as do many of the templates in this book, thereby contradicting the common advice about avoiding the first person in academic writing. Although you may have been told that the "I" word encourages subjective, self-indulgent opinions rather than well-grounded arguments, we believe that texts using "I" can be just as well supported—or just as self-indulgent—as those that don't. For us, well-supported arguments are grounded in persuasive reasons and evidence, not in the use or nonuse of any particular pronouns.

Furthermore, if you consistently avoid the first person in your writing, you will probably have trouble making the key move addressed in this chapter: differentiating your views from those of others, or even offering your own views in the first place. But don't just take our word for it. See for yourself how freely the first person is used by the writers quoted in this book, and by the writers assigned in your courses.

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Nevertheless, certain occasions may warrant avoiding the first person and writing, for example, that "she is correct" instead of "I think that she is correct." Since it can be monotonous to read an unvarying series of "I" statements ("I believe . . . I think . . . I argue"), it is a good idea to mix first-person assertions with ones like the following.

- ▶ X is right that certain common patterns can be found in the communities.
- ▶ The evidence shows that _____.
- ▶ X's assertion that _____ does not fit the facts.
- ▶ Anyone familiar with _____ should agree that _____.

One might even follow Mantsios's lead, as in the following template.

- ▶ But _____ are real, and are arguably the most significant factor in _____.

One the whole, however, academic writing today, even in the sciences and social sciences, makes use of the first person fairly liberally.

See pp. 206–13 for an example of how a physicist uses the first person.

ANOTHER TRICK FOR IDENTIFYING WHO IS SPEAKING

To alert readers about whose perspective you are describing at any given moment, you don't always have to use overt voice markers like "X argues" followed by a summary of the argument. Instead, you can alert readers about whose voice you're speaking in by *embedding* a reference to X's argument in your own sentences. Hence, instead of writing:

Liberals believe that cultural differences need to be respected. I have a problem with this view, however.

you might write:

I have a problem with *what liberals call cultural differences*.

There is a major problem with the liberal doctrine of *so-called cultural differences*.

You can also embed references to something you yourself have previously said. So instead of writing two cumbersome sentences like:

Earlier in this chapter we coined the term "voice markers." We would argue that such markers are extremely important for reading comprehension.

you might write:

We would argue that "voice markers," as we identified them earlier, are extremely important for reading comprehension.

Embedded references like these allow you to economize your train of thought and refer to other perspectives without any major interruption.

TEMPLATES FOR EMBEDDING VOICE MARKERS

- ▶ X overlooks what I consider an important point about cultural differences.

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- ▶ My own view is that what X insists is a _____ is in fact a _____.
- ▶ I wholeheartedly endorse what X calls _____.
- ▶ These conclusions, which X discusses in _____, add weight to the argument that _____.

When writers fail to use voice-marking devices like the ones discussed in this chapter, their summaries of others' views tend to become confused with their own ideas—and vice versa. When readers cannot tell if you are summarizing your own views or endorsing a certain phrase or label, they have to stop and think: "Wait. I thought the author disagreed with this claim. Has she actually been asserting this view all along?" or "Hmmm, I thought she would have objected to this kind of phrase. Is she actually endorsing it?" Getting in the habit of using voice markers will keep you from confusing your readers and help alert you to similar markers in the challenging texts you read.

Exercises

1. To see how one writer signals when she is asserting her own views and when she is summarizing those of someone else, read the following passage by the social historian Julie Charlip. As you do so, identify those spots where Charlip refers to the views of others and the signal phrases she uses to distinguish her views from theirs.

Marx and Engels wrote: "Society as a whole is more and more splitting up into two great hostile camps, into two great classes directly facing each other—the bourgeoisie and the proletariat" (10). If

only that were true, things might be more simple. But in late twentieth-century America, it seems that society is splitting more and more into a plethora of class factions—the working class, the working poor, lower-middle class, upper-middle class, lower uppers, and upper uppers. I find myself not knowing what class I'm from.

In my days as a newspaper reporter, I once asked a sociology professor what he thought about the reported shrinking of the middle class. Oh, it's not the middle class that's disappearing, he said, but the working class. His definition: if you earn thirty thousand dollars a year working in an assembly plant, come home from work, open a beer and watch the game, you are working class; if you earn twenty thousand dollars a year as a school teacher, come home from work to a glass of white wine and PBS, you are middle class.

How do we define class? Is it an issue of values, lifestyle, taste? Is it the kind of work you do, your relationship to the means of production? Is it a matter of how much money you earn? Are we allowed to choose? In this land of supposed classlessness, where we don't have the tradition of English society to keep us in our places, how do we know where we really belong? The average American will tell you he or she is "middle class." I'm sure that's what my father would tell you. But I always felt that we were in some no man's land, suspended between classes, sharing similarities with some and recognizing sharp, exclusionary differences from others. What class do I come from? What class am I in now? As an historian, I seek the answers to these questions in the specificity of my past.

JULIE CHARLIP, "A Real Class Act: Searching for Identity in the Classless Society"

2. Study a piece of your own writing to see how many perspectives you account for and how well you distinguish your

own voice from those you are summarizing. Consider the following questions:

- a. How many perspectives do you engage?
- b. What other perspectives might you include?
- c. How do you distinguish your views from the other views you summarize?
- d. Do you use clear voice-signaling phrases?
- e. What options are available to you for clarifying who is saying what?
- f. Which of these options are best suited for this particular text?

If you find that you do *not* include multiple views or clearly distinguish between your views and others', revise your text to do so.